



## Campus Selection and placement for Axis Bank

3 messages

Jairaman <jairaman@tmie2e.com>  
To: tpc@saicollege.org  
Cc: Pritesh <priteshsarang.mum@tminetwork.com>

Tue, Jun 6, 2023 at 11:53 AM

Good Morning, Ma'am,

Greetings for the day..

It was a pleasure connecting with you in reference to organising a Campus selection and placement drive on behalf of Axis Bank.

To introduce ourselves, we are a 3-decade-old end-to-end HR solutions company, associated with Axis Bank as sourcing and training partners under the Axis sales Academy Program.

The role being offered is of BDE, which is a on-roll position with the bank. The job carries good starting salary and incentives apart from employee benefits available for the grade.

This is a field sales job where the BDE has to go out and connect with potential new-to-bank customers, promote the bank products. This job carries a sales target and on achievement of the same will be eligible for incentives.

Based on the number of vacancies available, the candidates would be selected. On selection, the candidates will be invited for an online training for 6 working days and post successful completion of the training and the assessment by the bank, he or she will be eligible for joining the bank as BDE. There is no fee or registration or any other kind of charges to enroll in this program.

The program is for fresher graduates completed or awaiting results (candidate must not have any backlogs of subjects to be cleared).

The candidate has a career enhancement opportunity too which starts from 6 months vintage onwards, subject to achievement of defined targets and having good conduct.

The starting take salary would be Rs 11,500/- PM and CTC being 1.70 Lakhs.

As discussed, we are tentatively planning the drive on the coming Saturday 10<sup>th</sup> of June 2023, we would like to have at least 100 registrations of interested candidates.

The selection process would be as follows:

1. Briefing on sales as a career and the role of BDE with Axis Bank.
2. Interested candidates would undergo a one-on-one discussion with our recruiter.
3. Shortlisted candidates would undergo the final interview with Axis Bank officials.

Looking forward to your mail on acceptance and list of interested candidates.

Warm Regards

Jairaman V

GM - Operations

TMI e2e Academy,

Ashoka My Home Chambers,

Unit No's. 102 to 105.1-8-301 to 303,

Sardar Patel Rd, Secunderabad, Telangana 500003

Mob: 9840886956

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**TMI Group's registered office address has changed to:**

**Unit No:102, 103, 104 & 105, First floor, Ashoka My Home Chambers Building,  
1-8-301 to 303, S.P. Road,  
Secunderabad - 500 003,  
Telangana.**

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Training and Placement Cell . <tpc@saicollege.org>  
To: director@saicollege.org, iqac@saicollege.org

Tue, Jun 6, 2023 at 3:28 PM

[Quoted text hidden]

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Training and Placement Cell . <tpc@saicollege.org>  
To: Jairaman <jairaman@tmie2e.com>

Wed, Jun 7, 2023 at 4:07 PM

Respected sir,

I hereby accept your offer regarding the Campus Placement of our students.

Thanks and Regards

Priya Bhattacharya

Assistant Professor Commerce and Management and Training and Placement Incharge

Sai College Sector 6 Bhilai Chhattisgarh

Mob: 8602623650

[Quoted text hidden]

Dear Arti Yadav

With your joining day approaching, we not only want to congratulate you for your role as RB-LS:Business Development Executive-SA at Axis Bank, but we also want to let you know that we are really excited to have you on board.

**Posting Details:**

|                                |   |
|--------------------------------|---|
| <b>Role</b>                    | RB-LS:Business Development Executive-SA   |
| <b>Date of Joining</b>         | 17-Jul-2023   |
| <b>Posted Location</b>         | E4330:BHILAI CHARODA  |
| <b>Posted Location Address</b> | GROUND FLOOR G E ROAD, ,<br>NEAR BUS STAND CHARODA,<br>DIST DURG,<br>Bhilai,<br>Chattisgarh,<br>490025. |
| <b>Supervisor Name</b>         | Ganesh Janghel  |

Further to your reporting at the given location or logging in as per your previous conversation with the HR Representative, you will:

- Meet/ contact your HR Representative/ Supervisor who will induct you to the team
- Be provided with your Employee ID by your HR representative
- Be enrolled to the 'Head Start' induction program/ an equivalent program to help you understand the Bank and its functioning

Be rest assure that we at Axis will make sure that your first day on the job is a comfortable one with Axis representatives helping you at every step.

By motto and by attribute each one of us is '**Dil se open**'

Welcome to the Axis Family.

**CTC Annexure**

**Emoluments for the grade of Business Development Executive for PS Sahil**

| <b>COMPENSATION</b>                            | <b>P.A. (Rs)</b> | <b>P.M. (Rs)</b> |
|--|------------------|------------------|
| Basic  | 78,120           | 6,510            |
| Basket of Allowance                            | 60,000           | 5,000            |
| Bank's PF Contribution                         | 11,887           | 991              |
| Gratuity *                                     | 3,758            | 313              |
| Location Pay                                   | NA               | NA               |
| Statutory Bonus                                | 16,800           | 1,400            |
| <b>Total Fixed Pay</b>                         | <b>1,70,565</b>  | <b>14,214</b>    |
| <b>Benefits:</b>                               |                  |                  |
| Group Mediclaim Policy and Term Life Insurance | 5,328            | -                |
| <b>Total Fixed Pay + Value of Benefits</b>     | <b>1,75,893</b>  |                  |

- Location Pay is dependent on the posted location of the employee and is liable to change in case an employee is transferred to some other location subsequently.

**Details of Benefits**

**Insurance Details**

| <b>Type of Insurance</b>                | <b>Insurance Cover (in Rs)</b> | <b>Remarks</b>   |
|---|--------------------------------|--|
| <b>Group Mediclaim Insurance Policy</b> | 2,00,000                       | Employee plus 3 dependants are covered under the floater policy. Additional 2 dependants can be covered for an additional premium. |
| <b>Group Term Life Insurance Policy</b> | 50,00,000                      | Only employee is covered, a part of the annual premium is borne by the employee  |

The Insurance coverage under all the above policies will be available subject to completion of all formalities in connection with your appointment and fulfillment of requirements of the Insurance Company.

**Mobile Benefit**

You will be eligible for mobile reimbursement (Including Data Service) as per company policy.

**Gratuity \***

You will be eligible for gratuity payment as per the provisions of The Payment of Gratuity Act i.e. after rendering five years of continuous service with the Bank or any of the group entities.

**Provident Fund**

The Bank will contribute an amount equivalent to the prescribed rate towards Provident Fund. An equal amount will be deducted from your salary and paid to the Provident Fund Trust of Axis Bank Limited.

**Voluntary Provident Fund (VPF)**

The Bank has a voluntary provident fund scheme wherein you will be eligible to voluntarily contribute to the Provident Fund Trust, in addition to the statutory requirement. Such contribution is eligible to earn the same rate of interest as statutory contribution.

**Other Benefits**

|   |   |
|---|---|
| <b>Variable Pay/ Annual Incentive Plan (as may be applicable)</b> | Performance linked bonus pay / Annual Incentive Plan (as applicable), will be paid/given as per the Company's policy, subject to your being a confirmed employee as per the current year policy. The payouts will be based both on individual performance and organization's performance. |
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